



Hospice
of Southern Maine

Waiting by Mark Jones

2019 ANNUAL REPORT

ROBERT BLAIS AND J. BLAIS
WIFE AND HUSBAND
1920-1985

ROBERT BLAIS
1920-1985

IN MEMORY OF
ROGER R. BLAIS

KENNETH READ

EDITH R



Hospice of Southern Maine

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HOSPICE OF SOUTHERN MAINE

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SUPPORTERS

| | |
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| 2019 Donors | 23 |
|-------------|----|

LEADERSHIP

In every sense of the word, Hospice of Southern Maine works as a team. From our diversely talented Board of Directors to department directors and those caring for people in our community, we could not provide the level of care and support we do without such tremendous teamwork.

2019 BOARD OF DIRECTORS

Edward J. McGeachey
Board Chair
Community Member

Paul Wolf
Vice Chair
Kennebunk Investment Services

Chris Coon
Treasurer
Maine Medical Center

Maryanna Arsenault
Secretary
Fazzi Associates

Daryl J. Cady
CEO
Hospice of Southern Maine
Ex Officio

Fernando Moreno, MD
Medical Director
Hospice of Southern Maine
Ex Officio

Donna Deblois
MaineHealth Care at Home

Theresa Desfosses
State Manufactured Homes, INC

Melanie Feinberg
Maine Medical Center Cancer Institute

Annette Gosnell
Community Member

Heidi Hansen
Community Member

Mark Jones
Saco & Biddeford Savings Institution

Laura Madigan-McCown
Community Member

Frank McGinty
Community Member

Patricia Weigel
2020 Board Member
Norway Savings Bank

Tracey Weisberg, MD
New England Cancer Specialists

Nathan Wilson, MD
Southern Maine Internal Medicine



2019 LEADERSHIP TEAM

Daryl J. Cady
Chief Executive Officer

Kyra Chamberlain
Clinical Operations Director

Heidi Farber
Development & Outreach Director

Stephanie Hutchins
Human Resource Director

Mary Pinto
Finance & Information Systems Director

Michelle Malo
Quality & Compliance Director

2019 PHYSICIANS

Maine Medical Center

Rachael Blake, MD
Kristina Conner, MD
Karen Dmytrasz, MD
Sarah Hallen, MD
Rebecca Hutchinson, MD
Rebecca Kalman, MD
Ann Magner, DO
Richard Marino, MD
Fernando Moreno, MD
Thomas Morrione, MD
Julia Redding, DO
Isabella Stumpf, DO

Southern Maine HealthCare

Michael N. Albaum, MD
Lisa Carpenter, DO
Marshall Chamberlin, MD
William F. Frank, MD
Rebecca Kowaloff, DO



Gosnell Memorial Hospice House, Hospice of Southern Maine's inpatient facility.

MESSAGE FROM CEO AND BOARD CHAIR



Edward J. McGeachey
2019 Board Chair



Daryl J. Cady
Chief Executive Officer

As I sit down to write this recap of 2019, COVID-19 still has a tight grip on healthcare, the economy and our lives. As I reflect over Hospice of Southern Maine's activities from last year, I recognize how different this Annual Report will look compared to next year's. All of us have been impacted by COVID-19, and Hospice of Southern Maine is no different. Thankfully, we are still standing strong, continuing to provide high-quality, end-of-life care for our community. We truly are all in this together, and by helping each other, we will get through this together. We are thinking about you, and hope you are well. Please reach out to let us know how you are doing. ~ Daryl Cady

Dear Friends,

You and I share something in common. We have seen what hospice can do. Since opening our doors 15 years ago, Hospice of Southern Maine has offered more than 15,000 patients and their families exceptional end-of-life care. In 2019 alone, we cared for 1,806 patients and provided support to more than 4,000 family members and loved ones. This would not have been possible without you and our local community.

Last year, we continued to serve our community and provide care to everyone who needed us. We expanded our philosophy of care and added some wonderfully talented people to our already exceptional team. We strengthened our financial position and took our quality scores to the highest they have ever been, with 98.9% of family caregivers saying they would recommend Hospice of Southern Maine to family and friends.

Based on demographics, working with referral sources, and an increase in general hospice awareness, we know that the demand for our services is increasing. For this reason, and many others, we have been planning for the future. In June of 2019, we broke ground for our new Home Hospice Center in Scarborough. The new building will not replace our inpatient facility, Gosnell Memorial Hospice House, rather it will serve to support future growth in our home program.

The new Hospice Center will be the central hub for Hospice of Southern Maine's home hospice team, caring daily for approximately 200 patients across 68 towns and islands in York and Cumberland counties. The building project remains on schedule to open in July of 2020, and the capital campaign to support it has raised over \$6.5M from over 600 generous community supporters.

Being a local, independent nonprofit has allowed Hospice of Southern Maine to remain true to its mission. Since day one, we have been surrounded by people and a community that appreciates our mission of compassion, care and comfort through end of life for all who need us, regardless of ability to pay. We were especially honored to receive the 2019 Preble Street Community Partner Award. Preble Street CEO Mark Swann said, *"Hospice of Southern Maine has shown compassion, care and respect to Preble Street clients at the end of life. Your work provides people who have struggled with homelessness the ability to die with dignity, and for that we thank you."* We remain committed to providing care for our community and helping to create the best end-of-life experience no matter the circumstances.

It has been another amazing year at Hospice of Southern Maine. We are committed to our mission and vision by ensuring that all patients and families have the opportunity to receive the end-of-life care they need at the right time, the right place, and in the right way. Thank you so very much for your continued support of Hospice of Southern Maine!



Edward J. McGeachey
2019 Board Chair



Daryl J. Cady
Chief Executive Officer

"Hospice of Southern Maine has shown compassion, care and respect to Preble Street clients at the end of life. Your work provides people who have struggled with homelessness the ability to die with dignity, and for that we thank you." ~ Mark Swann, CEO Preble Street Resource Center



Consistently, studies show that most Americans wish to die at home, as comfortable and pain free as possible. As Maine's population ages and the demand for end-of-life care grows, more people are seeking Hospice of Southern Maine's services than ever before. In 2017, we began the planning and capital campaign for a new Home Hospice Center in Scarborough to support our growing home care team of physicians, nurses, hospice aides, chaplains, social workers, volunteers, and grief support personnel.

HOSPICE CENTER

SERVING MORE PATIENTS & FAMILIES

The new Hospice Center is designed for clinicians to comfortably and efficiently coordinate care, order medications and equipment, make confidential phone calls, and consult with the Medical Director and care team before heading out on the road to care for the nearly 200 patients they serve every day.

SUPPORTING THOSE WHO ARE GRIEVING

Helping families after a loss is an integral part of Hospice of Southern Maine's mission. The family Bereavement Suite at the Hospice Center will be a peaceful space dedicated to individual and group support sessions, family meetings, and spiritual care.

EXPANDING EDUCATION

With a large Community Room that will hold 90+ people, the Hospice Center will host community education programs. The Simulation Lab and training space will support employee training, helping to ensure a competent, confident workforce.



—— In 2019, the Home Hospice Care Campaign to fund the Hospice Center surpassed its **\$5.6M** goal. ———

—— We are now on the way to fully funding this **\$6.75M** project. ——

—— Thank you to the **600+** generous community supporters, employees, and volunteers helping us to build our vision. ——

HOSPICE OF SOUTHERN MAINE **AT A GLANCE**

2019



Mary T. Pinto
Finance and Information Systems Director

As we put this annual report together much as has changed in our lives. The COVID-19 pandemic has touched us all and we at Hospice of Southern Maine have been further humbled by our role in end-of-life care.

In 2019 we had the opportunity to care for 1,806 patients and their families, 6% more than in 2018. In October 2019, Medicare altered their reimbursement to hospices by recognizing the high cost of care in inpatient hospice settings, such as our Gosnell Memorial Hospice House. This increase has helped us better meet our financial needs because this federal program covers most of our patient population.

The change allows us to support and develop our strong employee base whose focus is to help at end of life, either at the bedside or in the office supporting those on the frontline. Our focus is on quality and we can only deliver this with a committed and well-trained workforce.

Our generous community again contributed more than \$1,000,000 of support. These gifts assure that HSM can care for anyone who needs us regardless of insurance or financial status. With prudent use of our resources, we were able to show a positive bottom line. These funds are maintained to help with future initiatives or to assure we are prepared for unforeseen circumstance – such as the current pandemic. We are grateful for the support of our community.

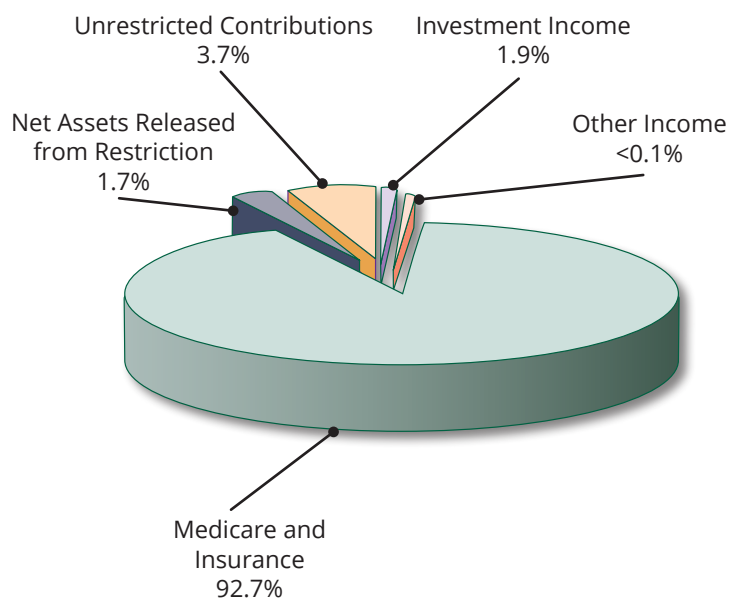
Our independent auditor provided unmodified opinion in their report of the 2019 financial statements.

Respectfully Submitted,

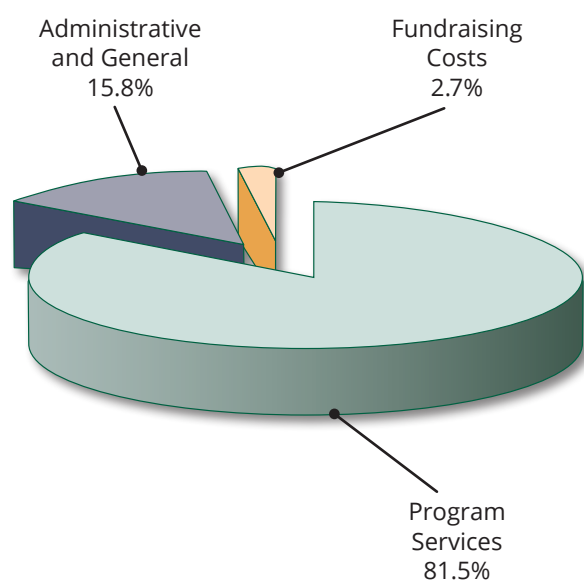
Mary T. Pinto

Mary T. Pinto
Finance and Information Systems Director

REVENUE AND SUPPORT



OPERATING EXPENSES



REVENUE AND SUPPORT

| | | |
|-------------------------------------|---------------------|---------------|
| Medicare and Insurance (net) | \$14,925,636 | 92.7% |
| Net Assets Release from Restriction | \$274,425 | 1.7% |
| Unrestricted Contributions | \$592,928 | 3.7% |
| Investment Income | \$309,403 | 1.9% |
| Other Income | \$1,766 | <0.1% |
| Total Revenue and Support | \$16,103,158 | 100.0% |

OPERATING EXPENSES

| | | |
|----------------------------------|---------------------|---------------|
| Program Services | \$12,625,197 | 81.5% |
| Administration and General | \$2,452,407 | 15.8% |
| Fundraising | \$418,265 | 2.7% |
| Total Revenue and Support | \$15,495,869 | 100.0% |



Hospice Center Ground Breaking Event June 13, 2019





Hospice Center Construction



CARING FOR OUR COMMUNITY

At the end of life, every moment counts.

Hospice of Southern Maine provides compassionate, comfort-focused care to ensure that every patient is pain free and can live their best life, even at the end of life. Consistently, studies have shown that most Americans wish to die at home. Hospice helps them do that. In fact, 92% of HSM's patients receive care where they reside, whether that's their home, assisted living facility, or nursing home.

"It's about living for the day, getting their symptoms under control so they can snuggle with their wife or they can make it to the end of the World Series."

~ Julie Gilbert, RN

For many, death is a hard word, but death is simply another part of life. The hospice team, comprised of doctors, nurses, hospice aides, social workers, chaplains, grief counselors, and volunteers, works collaboratively to provide care for each patient while also supporting their loved ones. The following are snapshots of some of these professionals who care for our patients every day.

Nurses Spotlight - Julie Gilbert, RN

Hospice of Southern Maine nurses, like Julie Gilbert, visit 13–16 patients each week in their homes and cover about 50 miles a day. Hospice of Southern Maine provides care to residents across 68 towns and islands in York and Cumberland Counties. "It's a calling," says Gilbert. "If my patient isn't actively dying right in front of me, I'm focusing on the life they still have left and I'm looking at what I can do to make them feel better. It's about living for the day and getting symptoms under control so they can snuggle with their wife or make it to the end of the World Series."



Volunteer Services

Along with caring for patients, HSM provides continuous support to family members. Whether it's in the form of a volunteer companion sitting with the patient so the family can have a day off or weekly grief support visits after a death, Hospice of Southern Maine helps to ensure that family members also have the best end-of-life experience possible.

Left Page Bottom:

Nurse, Julie Gilbert, a member of Hospice of Southern Maine's home-care program visits 13-16 patients each week.

"The end of life is very intimate," says a Hospice volunteer who, while visiting patients, assesses what the individual needs are, "...I am there to talk with them about the process of dying, about what death means, or just simply be a friendly presence."

Bottom Right:

Gosnell Memorial House Chaplain speaking at the annual Trail of Memories event.

Social Workers

Dying is a deeply emotional experience. Hospice of Southern Maine's social workers are skilled at supporting and guiding patients and their families in the exploration of what it might mean to live well and heal relationships at the end of life.

Chaplain Spotlight - Lindsay Roan

Chaplains at Hospice of Southern Maine provide spiritual support to patients, families, and caregivers. Chaplains bring no spiritual or religious "agenda," rather they offer an open, giving relationship outside the clinical medical routine. Gosnell Memorial Hospice House Chaplain, Lindsay Roan, describes her role as simply being there to help and listen. Death is as unique as the individual experiencing it. It is an honor and a privilege for Hospice of Southern Maine employees to be a part of such a special moment in someone's life.

Hospice of Southern Maine cares for each patient as if they were a member of its own family. The word 'death' is a difficult one to say in our culture, but Hospice of Southern Maine is here to support patients and their families through their entire end-of-life experience and long after. With our support and expertise, we strive to ease the burden of such a daunting word.



WHAT WE DO

Our mission is to provide compassion, care, and comfort through end of life. Hospice doesn't provide a cure, but it does offer healing. Since opening our doors in 2004, Hospice of Southern Maine has offered more than 15,000 patients and their families an exceptional level of care.



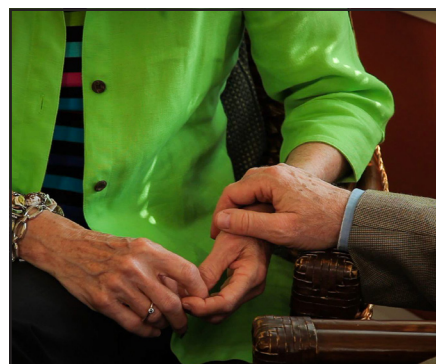
HOME HOSPICE

Most patients receive care at home. Nurses, chaplains, social workers, hospice aides, grief counselors and volunteers travel over 1,826 square miles across southern and western Maine to provide support and care to patients and families living at home, whether it's in a private home, group home, nursing home, or assisted living facility.



GOSNELL MEMORIAL HOSPICE HOUSE

Gosnell is an 18-bed acute care hospice house with a home-like setting. Professional nursing and medical care is available 24/7 to manage pain and symptoms. Families and friends are welcome to visit night and day.



BEREAVEMENT SERVICES

Each person's grief is unique and profoundly personal. Hospice of Southern Maine recognizes how important the healing process is to those who have lost a loved one. Our Bereavement program provides individual and group counseling sessions free of charge to anyone in the community regardless of whether or not their loved one received our care.

Hospice

of Southern Maine

1,806

PATIENTS CARED
FOR IN 2019

4,601

INDIVIDUALS
RECEIVED GRIEF
SUPPORT

98%

OF FAMILY
CAREGIVERS SAID THEY
WOULD RECOMMEND
HSM

51

EDUCATIONAL
PROGRAMS
WITH

1,410

PEOPLE
PARTICIPATING

123

VOLUNTEERS

CONTRIBUTED

11,346

HOURS

1

GOSNELL MEMORIAL HOSPICE HOUSE

GOSNELL REMAINS THE ONLY FREESTANDING INPATIENT HOSPICE
FACILITY IN SOUTHERN MAINE



2019 All Staff Meeting



Above: Make Someone Smile Week
Below: 2019 Lemonade for Love Fundraiser



Top: Media Award Presented to Marnie Grumbach of Fluent IMC
Middle: Hospice of Southern Maine honored Holly LeBlanc with the Katherine S. Pope Leadership Award in December
Below: 2019 Circle of Caring Donor Appreciation Event





Above: Hospice Volunteers participate in preparing a mailing



Right: Diversified Communications volunteers



Above Left: 2019 Volunteers graduate from the Volunteer Training Course

Above Right: Pastoral Coordinator, Larry Greer visits the ice cream truck at Gosnell



Bottom Left: 2019 Circle of Caring Donor Appreciation Event

Bottom Right: Home Care and Hospice Alliance Advocacy Day



Photo top left

2019 HSM Volunteers at Volunteer Appreciation Night



Photo bottom left

Hospice of Southern Maine (HSM) was presented with three awards this year - Volunteer of the Year, Distinguished Service (Michelle Malo), and Media (Fluent IMC).

Photo on right

As part of our mission, Hospice of Southern Maine (HSM) cares for anyone in need, regardless of income or insurance status. HSM was honored to receive the 2019 Community Partner Award from Preble Street for the care and compassion our staff has provided for Preble Street tenants.



WHAT SETS US **APART**

"What a gift, to see the tenants, beloved members of our community, peaceful, comfortable, and surrounded by love in their last days." **Ali Lovejoy, Preble Street Senior Director of Residential Services**



The year 2019 was a one of accomplishments for Hospice of Southern Maine (HSM). We were incredibly honored to be recognized for our hard work, dedication to our patients and community, and the efforts that went towards increasing awareness of hospice services.

Distinguished Service Award:

Quality and Compliance Director, Michelle Malo, was presented with the Distinguished Service of the Year Award by the Home Care and Hospice Alliance. Each year, this award is presented to an employee of a Maine home care or hospice agency who consistently demonstrates outstanding leadership qualities. Michelle joined HSM as its very first employee in September 2004. She has dedicated the past 15 years to advancing high-quality hospice care at HSM. Over her tenure, she has not only made significant contributions to the growth and success of HSM, she has also helped raise the bar for hospice care quality and awareness in Maine.

Community Partner Award:

Preble Street Resource Center announced Hospice of Southern Maine as the recipient of the 2019 Community Partner Award. This award recognized the care that our staff provides for their tenants, many of whom struggle with poverty and homelessness. It is a critical part of our mission that anyone in need of hospice services receives compassionate end-of-life care that makes them feel safe and comforted, and respects and empowers their dignity, regardless of personal circumstances.

Media Award:

Fluent IMC, Hospice of Southern Maine's public relations partner received the 2019 Media Award from Home Care & Hospice Alliance of Maine for its contribution to increasing awareness of hospice services

OUR **EVENTS**

TRAIL OF MEMORIES

On Saturday, June 1, 2019 Hospice of Southern Maine hosted its annual Brick Dedication Ceremony at Gosnell Memorial Hospice House. Over time, the patio has become a place of love and remembrance. Bricks are engraved and planted every spring, and family and friends are invited to attend the dedication.



TWILIGHT IN THE PARK

September 21, 2019 was a beautiful night to host the 14th annual Twilight in the Park event. The air was crisp, with a warm breeze blowing. People from all over came to participate, and thousands of luminarias glowed warmly at dusk. Twilight in the Park is a remembrance event, with luminarias each representing someone who has brought love and light into our lives. Hospice of Southern Maine hosts Twilight in the Park every fall and invites anyone wishing to remember their loved ones to participate.



THRESHOLDS CONFERENCE

This year's conference, held on May 9, 2019 with Keynote Speaker Scott Simon, was centered around having honest conversations about end of life.

Hospice of Southern Maine hosts this end-of-life conference each spring.



2019 **DONORS**

"Hospice of Southern Maine met us exactly where we were, and gave Mom and Pa the care they wanted and needed for a pain-free and peaceful death."

~ Dawn Brown

Legacy Circle | \$25,000 and Above

Anonymous
Bank of America Charitable Foundation
Biddeford Savings, a division of Maine Community Bank
Sam L. Cohen Foundation
Linda and John Coleman
Davis Family Foundation
Dead River Company
Annette L. Gosnell *
Mickey Greene
Hannaford Charitable Foundation
Alison Hildreth
Cathy Houlihan and Bo Norris
Kennebunk Savings Bank Foundation
The Lennox Foundation
The Lunder Foundation - Peter and Paula Lunder Family
Estate of Violet M. Merrill
Dr. and Mrs. Alfred Osher
Partners Bank
Richard and Jane Petersen
Roman Catholic Diocese of Portland
Elmina B. Sewall Foundation
Spectrum Healthcare Partners
Bill and Bonnie Stoloski
The Wildflower Fund

Philanthropy Circle | \$10,000 to \$24,999

Anonymous
Baker Newman Noyes
Estate of Jean Berger
Madeleine G. Corson
Melanie and Eliot Cutler
Doree Taylor Charitable Foundation
Fisher Charitable Foundation
John Herrick Gooch
Gorham Savings Bank
Sam and Nancy Ladd
Ellen Mayne
Elizabeth McCandless, Esq.
Frank and Susan McGinty *
Old Bug Light Charitable Foundation
Lynn C. Potoff
Marjorie B. Shaw

SMRT Architects and Engineers
State Manufactured Homes, Inc.
Mark and Deborah Tuller/
Atlantic Comfort Systems, Inc.
United Way of Greater Portland
David E. Warren

Investors Circle | \$5,000 to \$9,999

Benevity Community Impact Fund
Margaret E. Burnham Charitable Trust
Debbie and Brad Cushing
Diversified Communications
Hugh and Betsey Farrington Fund
Joan R. Fink
Dr. Sam and Norma Jean Fraton
The Eunice Frye Home Foundation
Jim Godbout
David F. and Karen R. Haskell Fund
Dr. David and Karen Haskell
Holly and Art LeBlanc
Maine Community Foundation
MaineHealth
River, Daniel and Fernando Moreno *
Mrs. Gillet T. Page
Margaret W. Soule Charitable Trust
The Tingley Family
Sally and Jim Toffey
Town & Country Federal Credit Union

Partners Circle | \$2,500 to \$4,999

A.T. Hutchins Funeral and Cremation Services, LLC
Anthem
Bangor Savings Bank
Michael and Nancy Beebe
Elaine and John Brady
Anne Dinsmore and Edward A. Hellenbeck III
Douglas Dransfield
Dan Emery
Heidi N. Hansen *
Harvard Pilgrim Health Care
Home Instead Senior Care
Roy A. Hunt Foundation

David M. Law
 LeBlanc Family Charitable Fund
 Paul and Janet Letalien
 Nelson Mead Fund
 Network for Good
 Lindsay Niles
 Chad E. Poitras Cremation & Funeral Service
 The Simmons Foundation
 Philip J. Villandry, M.D.
 Wing-Benjamin Trust
 Wireless Construction, Inc.

Circle of Caring | \$1,000 to \$2,499

Anonymous (5)
 Alfred Parish Church, U.C.C.
 Terri, Danielle, and Brad Anthoine
 Matthew Arpin
 Maryanna and Michael Arsenault *
 Atlantic Resource Consultants, LLC
 Bakewell Family Fund
 Beagle, Thomas & Ridge, LLC
 Julia VanDerburgh Bell
 Rick Bergeron
 Patricia A. Beville
 Bob's Clam Hut Portland
 Louise Boisvert ^
 Michelle Bradbury ^
 Gayle and Daniel Brazeau
 Michele Brierly ^
 Julie Brown
 Daryl J. Cady * ^
 Wallace E. Camp
 James H. and Laurie W.G. Carney Family Charitable
 Chaplin Family Lemonade for Love Fund
 Classic Flooring
 Coffee by Design
 Thomas M. Collins, M.D.
 Comfort Keepers #733
 Joan Conroy
 Chris Coon *
 Marilyn S. Dashner
 Dr. Charles J. de Sieyes and Dr. Carol Ward
 Theresa M. Desfosses *
 Direct Cremation of Maine
 Beth Doty
 Ronald E. Dyer
 Maria A. Eastman Estate
 Kurt and Maria Ebrahim Fund
 Moya Elliot
 Linda and Willis Emmons ^
 Roland and Joy Eon
 Melanie and Robert Feinberg *
 David Field
 First Congregational Church of Scarborough
 Tony and Nancy Forgione

Joanne and Roger Fortin
 Rick and Heather Francis ^
 Mary Frances and William Frank
 Steven and Doris Gaumont
 Claire and Richard Gibbs
 Ruth-Anne Gibson
 Mary Whedbee Giftos
 Give With Liberty Employee Donations
 Albert B. Glickman Family Foundation
 Mr. and Mrs. James Gorman, Sr.
 Les and Shari Griffin
 Robert and Susan Gunter
 Haste Family Fund
 Peter L. Haynes
 Donna L. Hazard
 Melissa Hewey and Alan Chebuske
 Martha Hussey
 Stephanie Hutchins ^
 InterMed
 Claire J. Irish
 I. Jane Isenberg
 Hella Ittenbach
 Rene and Karyl Ittenbach
 Bucky and Jacqueline Johnson
 Sheila and Jim Johnston
 Jones, Rich & Barnes Funeral Home
 William S. Jose
 Carol and Saul Katz
 Andrew Keniston
 Kennebunk Investment Services
 Gary Koch
 Koocher Family Charitable Fund
 Otto John Kralovec
 Marilyn A. Lalumiere
 Janine and Richard Lamy ^
 Betty M. Lanoue
 Elaine G. Laushway
 Drs. Jo Linder and Samuel Solish
 Littler Mendelson, PC
 Amy and Jeremy Lombardo
 Mad River Foundation
 Marilyn Mains Family
 Michelle Malo ^
 Edward and Shirley McGeachey *
 Suzanne and Cornelius McGinn
 Maura McKenney
 Barbara A. McManus
 Joy Mills and Arthur Benedict
 Moody's Collision Centers
 Jean C. Moulton
 Mildred E. Mulligan
 Nelson-Read Law Office, P.C.
 New England Cancer Specialists
 Nonesuch Charitable Trust
 Tonda L. Olson
 Harold and Peggy Osher Norumbega Fund

Circle of Caring (cont.) | \$1,000 to \$2,499

Ruby B. Parker
Partners Printing, Inc.
Nancy and Christopher Pezzullo ^
Margaret D. Philbrick
Katherine S. Pope, M.D.
Muriel A. Poulin Trust
R.T. Vanderbilt Trust
Elinor and Dan Redmond
Lucille S. Reed
Pamela Roberts ^
Hugh Robinson
Saco & Biddeford Savings Institution and
P&C Insurance
Jane Sawyer
Ineke Schair
Carol Schoneberg ^
Marjorie Dugan Schoonover ^
Smaha Family Charitable Fund
Charisma Fund - Lucy R. Sprague Memorial
Sarah Sprogell
Estate of Shirley T. Stewart
Virginia E. Swain
Greg Sweetser
Systems Engineering
Maris Wistar Thompson
Corning Townsend III
Twin City Gold
UNE College of Osteopathic Medicine / America
Geriatric Society Student Chapter
Varney & Co. Benefits Advisors
John Veltri
Jessica Vickerson and Michael Abbatiello ^
Mark Vogelzang
Stewart Vreeland
Catherine Wallace
Jeannette M. Wallace
Wappler Family Charitable Fund
Tracey and Verne Weisberg *
Tom and Joanne Wells
Peggy Wescott
Nathan Wilson and Patricia Gallagher *
The Winkler / O'Shaughnessy / Beauchemin Family
Paul and Judy Wolf *
Graham Wright

Ambassadors | \$500 to \$999

Anonymous (2)
Gary and Betty Adams
Aquarius Property Management
Thomas M. Armstrong
Clayton and Celine Ball
Donna Beal
Roger Beaulieu and Jane Gagne

Kim Bedard
Eileen Marie Boardman-Baker
Harriet Bogdonoff
Cynthia Boulay
Cheryl Brandt and John Aromando
Gaye Brown
Ellen B. Browning
Maurice Burrows
The Caron Family
Rick Cates
Suzanne Cesari
Clark Insurance
Patricia A. Clark
Priscilla Clement
Commercial Properties Management, LLC
Cross Insurance
Cummings Family Fund
Mrs. Kathie Curran
D & G Machine Products Inc.
Sally J. Daggett
Donna Demmons
The DiCarlo Family
Susan and Steven Dobieski
David J. Emery
F/V Shitpoke
Deirdre Fanning Quesada
Jay Feldman
Bruce Flaherty
Fluent IMC
Karen and Brian Fraser
Galluzzo-Gorney Family
Gap Inc./Be What's Possible
Lucille and Don Gaudette
Alfred H. Gelinas
General Dynamics Employees'
Community Action Council
Genest Concrete Works, Inc.
Jade Gere ^
Pam and Ron Gilbert Family
Joseph Giso and Family
Christopher Gresham
Judy Griffin
R.J. Grondin & Sons
Group Dynamic
Marilyn R. Gugliucci
H.H. Sawyer Realty Company & Daughters
A. James Hall
Hannaford Supermarkets
Susan J. Harkins
Beverly and James Heald
Hemphill Family Fund
The Family of Mary C. Hopeck
Mr. and Mrs. Ken Hotopp, Sr.
Hull Law Office LLC
Barbara Hull
Deb Hutchins

Valerie Ingraham, David and Peter Hopkins
 Anne and Dick Jackson
 Sharon K. Jensen
 Family of David Johnson
 Cheryl and Doug Jones
 Kaiser Family
 Kalhill Fund
 Thirza E. Keith
 Mr. Thomas Kemp, Sr.
 John Kiernan
 Patrick Knight
 Barbara Knowles
 Kozak & Gayer, P.A.
 Ms. Mickie Kucinkas
 Charles R. Kurkjian
 Mr. Charles Lachapelle
 Joseph LaCourse
 Francis Lafosse
 Dana and Anita Lampron and Family
 Christopher and Donna Landry
 Thomas and Pamela Laverriere
 Angela LeBlanc
 Patricia Leighton
 Richard and Nancy Lemieux
 Miriam Leonard
 Mr. "Peter" Chen Lian Jing
 Loving Family (Litchfield)
 Lori's Family
 The Loud Family
 Louise Maillette
 Kathleen Malia's Daughters
 Paul M. Manganelli
 Martin Children
 The McBradys
 MCI USA
 Janice McNinch and Paulette Thibodeau
 Kevin Montminy
 Molly A. Morell Helen Morrell, Steve and
 David Cobb, Sara Morrel, and Michael Morrell, Jr.
 Mr. Jeffrey C. Norris and Ms. Laura T. Newman
 North Dam LLC
 Northeast Delta Dental
 William Orcutt
 PanTim Wood Products, Inc.
 Liam and Joseph Paskvan and Vanessa Habedank
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