



For Immediate Release

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PRESS RELEASE

Thomas Pest Services Co-Owner Honored with 40 Under 40 Distinction

(Schenectady, N.Y.) – [Thomas Pest Services](#) is proud to boast that their esteemed president and co-owner, William “Bill” Clark, has been named one of the [Albany Business Review’s 40 Under 40 Class members of 2022](#).

According to the Business paper’s website, “40 Under 40 honors rising stars and people you should know in the Albany region business community. These women and men are leaders in various companies, from some of the most notable companies in the Capital Region to smaller nonprofits or firms [one] may be hearing about for the first time.”

Bill Clark began Thomas Pest Services more than a decade ago with his wife and co-owner, Sarah. At that time, they had just one employee, and they were running the business out of Bill’s basement. Not so slowly, yet surely, the company has grown to service more than 3,600 regular clients who utilize recurring pest treatment programs for their home or business. Bill has helped lead the company from just \$2,000 in annual revenue to \$4.2 million in just over ten years.

The company is headquartered in Schenectady, with one satellite office in Hudson, NY, which was launched in 2020 to mark the milestone of ten years in business. The new location also helped the company adapt during the pandemic, and anticipate more growth and change. The company employs just over 40 staff members who hail from all corners of the Capital Region of NY.

Sarah Thomas-Clark says of her husband, “I have watched Bill grow from a salesperson to a successful business owner. His most impressive quality is his personal appetite for growth and knowledge which fuels his success. He is always learning ways to make himself and his company better.”

As an example, recently, Bill led the company through the Entrepreneurial Operating System (EOS) which, according to the company, is a set of simple concepts and practical tools used... around the world to clarify, simplify, and achieve [companies'] vision.

“Coming to work every day is exciting. I’m proud of the company I’ve built with my wife, but I enjoy seeing our team grow professionally, and personally,” said Clark. “I am truly fortunate to work among team members who understand the importance of protecting our clients from the destruction and diseases associated with pests. I’m honored to be named among the 2022 Class of 40 Under 40, and only hope to inspire others to work hard for their goals.”

At his roots, Bill has always had a passion for helping people. He realizes that without people, his achievements wouldn’t be possible. And he wants to use Thomas Pest Services as a catalyst or vessel to achieve more for the greater good. He wants to allow his business to act as a conduit for his employees to go home after work and improve their personal life in some way.

Bill is a voracious supporter of Cerebral Palsy awareness. Together with his wife, they launch a huge campaign each March, which is the awareness month for the disease. They are so involved because of their daughter Riley, now seven. She was diagnosed with right side spastic hemiplegia at age one and a half. While Riley has suffered impairment to her coordination and fine motor skills, she has never let her disability bring her down. Riley is a fighter and attends weekly occupational and physical therapy to help with her condition.

One of Bill’s biggest goals for 2022 is to launch, "Project T," which will become a means of providing pest control services to those who otherwise cannot afford them, such as a veteran who does not have the funds, or an elderly couple who has bed bugs but is on a fixed income. Through support of vendors and the community, a fund will be created to help pay for these types of services.

For more information about Thomas Pest Services, visit <https://www.thomaspestservices.com/>.

About Thomas Pest Services. Thomas Pest Services is a local, family owned and operated company serving the Capital Region and Adirondack Regions for over a decade. Thomas Pest Services is a QualityPro Company providing Pest Management, Bed Bug Thermal Remediation,

Insulation and Wildlife Removal Services. For more information contact Thomas Pest Services at 518-458-7378 or email at sthomas@thomaspestservices.com.