

## **SERVICE COORDINATOR OUTSIDE SALES TEAM MEMBER**

Albemarle Termite & Pest Control, Inc. provides many services for customers including pest management and termite protection for commercial and residential customers. Our company also specializes in Moisture control services as well. We are considering applicants that can learn quickly, digest technical information, and communicate well with our customers.

It feels great to represent a great team. At Albemarle Termite & Pest Control, Inc. you are working with a customer base who appreciates our values and organization as a whole. Our company is rated A+ and accredited with the Better Business Bureau. We have many positive online reviews and strives to provide high quality service in a professional manner at all times.

What to expect at first:

- The extensive interview and screening process for new team members
- Initial and ongoing training on service, skill, and leadership development (expect a 2-3 week training period)

What's In It For You:

Albemarle Termite & Pest Control, Inc. services well over 5,000 customers in Northeastern North Carolina as well as Southeast Virginia! We need professional team members to help educate existing customers on services that they need to protect their home or business as well as meet new customers to discuss services needed.

Service Coordinator Outside Sales Team Members typically earn around \$36,000 First Year with Year Two Team Members earning over \$40,000.00 in most cases. Potential earnings for veteran members in this position can exceed \$50,000+. Our pay structure is laid out for all incoming team members so you know exactly how to maximize your earnings!

You will love the team atmosphere and have immediate opportunities to learn and grow both personally and professionally. We offer retirement plans and match up to 3% of your investment. We offer Blue Cross Blue Shield health insurance as well as supplemental dental insurance and vision insurance. You get a company-paid vehicle, company fuel card, quality uniforms, and all necessary equipment. Your day will start out of our Elizabeth City Branch where team members are expected to arrive at 7:30 a.m. and from there work efficiently in the field to manage all inspection requests, customer call backs, and customer appointments. Evening/afternoon appointments are common in this position in order to meet homeowners at times that are convenient for them.

Position Requirements:

- Clean driving record (no tickets or accidents in last 2 years)

- Valid NC Drivers License
- Must undergo background and drug Screening
- Must be able to overcome call reluctance
- Love outdoor work / must be willing to perform services and inspections in crawlspace and attics
- Excellent written and verbal communication skills
- Ability to learn quickly in a fast-paced environment
- Excellent time management skills
- Enjoys working with customers
- Friendly attitude
- Proficient with technology and hand tools. Must know how to operate our software and utilize Apple iPad
- Must have a minimum of 2 years of work experience. No pest control experience required.