Scott Vining Sean Cornelio Sean Pratt Sears Sebastian Lombardi SeniorsPlus Seth Landry Sharon and Ron Cullenberg Sharon Edgar Sharon Fournier Sharon Rackliff Sharon Smith-Bouchard Sharri Kapiloff Shawn Boyce Shawn E. Wing Shawn J. Fontaine Shawn Mitchell Shawn R. Doiron Shawn T. McDonald Sheila Ravmond Shelley Roy Shelly's Hometown Market Sherri Couture Shervl L. Plog Shiloh Lafreniere Sierra Foshay Sierra L. Baker Silver Valley Farm "Simp"ly Wood Ski Museum of Maine Solon Smith Sonva Santos Spencer Brennick Spillover Lodging Inc. Stacy Fortin Stacy Yannelli Stefani Couillard Stephanie Boyton Stephanie MacDonald Stephanie Thorne Stephen Bracy Stephen Hiscock Stephen R. Franchetti Stephen Richards Stephen Valley Sterling Electric Steve and Debby Muise Steve Heath Steve Kaiser Steve Marcotte Steven and Belinda Lilley Steven Dav Steven Eaton Steven F. Mason Steven Grzincic Steven Morin Steven P. Boudreau Steven Ryan Stuart Tedrick Subway Restaurants Sue Cochran Sugarwood Gallery Sunny Parry Susan Adams Susan Carlton Susan Dalrymple Susan Daniels Susan Gill Susan Kearing Susan Loughrey Susan M. Theiss Susan Pratt

Susan R. Brackett Susan Richards Susan Walp Susan Wells Suzanne Adams Suzanne Fournier Suzanne Gorr Tamara Schuman Tammy Fifield Tammy Guertin Tammy Hamlin Tammy Kelly Tammy Mayo Tammy White Tania Dawson Tanner Palmatier Tara Fakhoury-Bryant Taylor Kaminsky Taylor Muktar TD Bank TerraCycle Inc. Terri and Doug Winslow Terri J. Beisaw Terry D. Witham Terry Sawyer The Flower Box Co. The Hungry Trout The Local Bull The Mercantile The Pierce House The Pryor House B&B The Roost The Stanley Museum The Studio The White Elephant Theodora Sawyer Theresa Bowie Theresa M. Timberlake Theresa Overall Theresa Richard Therese Lauritano Thom Wolkor Thomas Cassidv Thomas F. Slovak Thomas Kelly Thomas L. Sawyer Thomas M. Howaniec Thomas Osgood Thomas Severance Thomas Ventrella Tia Robbins **Tiffany Knight** Timothy and Lisa Thompson Timothy Dininno Timothy Kennedy Timothy Myles **Timothy Voter** Tina Davis Tina Falasco Tina Heckbert Tina Smith Titcomb Mountain **Tobey Anderson** Todd and Amy Bullen Todd Corbin Tom Holbrook Tory L. Wotton Total Eclipse Reflexology Town & Lake Motel Tracy A. Brackett Tracy A. Ellis Tracy Burnham

Tracy Harty Tracy Jodrey Tracy Petry Tracy Scates Tracy Williams Tracy's Kountry Kitchen Trails End Steakhouse Travis Tardif Trent Bachelder Trevor Giroux Trevor S. Farmer Trisha Flint Trisha Mosher **Troy Hargreaves** Trudy lams Twice Sold Tales Tyler Gould Tyngtown Dental U.S. Cellular - Pine Tree Cellullar UMF Alpha Phi Omega **UMF** Fitness and Recreation Center Uno Mas Upfront and Pleasant Gourmet Valerie Farrington Vanessa M. Bonnevie Vera's Iron and Vine Victor Ouellette Victoria Palmer Walmart Warren J. Hutchinson Wendy Bourassa Western Maine Blacksmithing Western Maine Pharmacy, Inc Western Maine Transportation Services. Inc. William Bowman William G. Dugal William J. Meserve William Wilbur Wilton Blueberry Festival Wilton Hardware Winnie Said Work First, Inc. Wynn Muller Zachary Mayo Zoe Brisard We strive to maintain

We strive to maintain accuracy in our record keeping. If there are errors or omissions please let us know so we can correct it.

Contributions to the 2018-19 Campaign received after March 20, 2019 will be listed on uwtva.org.

#### LIVE HERE GIVE HERE HELP HERE

Please like us on Facebook and follow us on Instagram.

# ANNUAL REPORT

United Way of the Tri-Valley Area 218 Fairbanks Rd., PO Box 126, Farmington, Maine 207.778.5048 info@uwtva.org

United Way Welcome to the 2018 Annual Report. Each of you represents an important part of our community and each of you demonstrates what "Living United" means. All of you—donors, volunteers, and service providers made a significant difference this past year and I thank you.

#### Results, impact, outcomes:

Distribution of funds to our Community Partners which will be made throughout 2019 is \$110,000. This represents an increase of almost 16 percent over last year. We

grateful for their

contributions.

continued to support our community in many other ways as well, including the Greater Franklin Food Council, Community Energy Challenge, Packs for Progress, AmeriCorps Food for the Future, Leadership and Growth Through Service— Summer Experience for youth, and 211 to name but a few.

Volunteerism in our community remains strong. In 2018 volunteerism accounted for over \$248,000, or 37 percent of the total 2018 campaign. Volunteers can be found in virtually everything we do, and we are indeed blessed and



Shaun Riggs, owner of The Dugout, joins the Corporate Champion Circle

difference in our community. Once again, we are amazed by the employees of Verso's Androscoggin Mill, who support United Way and our community so generously.

UWTVA further diversified revenue and resources available for community needs through new programs like the Corporate Champion Circle (CCC). The CCC provides a



Rebecca Wood, FCHN Workplace Campaign Chair

**How:** We are able to achieve our results because of you, members of a community who care. Our community gives generously with their funds and time.

We continue to be appreciative of all of the workplace campaigns that provide such an important foundation of funding for the work of your United Way and services provided by our Community Partners. The solid, on-going support from employees

who give through the workplace makes a HUGE

way for local businesses and organizations to contribute funds for United Way and receive recognition of those contributions. UWTVA events including the Color Me United 5K, Great Charity Auction, Teacher Totes, Community Change Challenge, Garden Party, and Caravan of Caring represent just some of the ways we are changing the way we generate funds, how we deploy resources, and how we engage our community.

I include a warm welcome to the Executive Committee—Shaun Riggs as incoming President, Becky Davis-Allen as Vice President, Chris Hollingsworth as Treasurer and Matt Fournier as Secretary.

Our success is the result of the work of all of the board of directors. Each member contributes time, expertise and perspective that enable us to do our job of leading and guiding the UWTVA as well as working with staff and volunteers to deliver many of the events and initiatives of your United Way.

- Peter Smith, UWTVA Board President

## **EXECUTIVE DIRECTOR'S REPORT**

This Annual Report reflects on our fiscal year of 2018 (January 1—December 31, 2018) and is presented to the public at each Annual Meeting. At this time, however, we also take the opportunity to celebrate a campaign that straddles our fiscal years. At our Annual Meeting and Campaign Celebration, we have about 6 more weeks to reach our campaign goal of \$725,000 which is a combination of cash and grants, donated goods and services (in-kind support), and the value of volunteer service. Much can (and needs to) be accomplished prior to April 30, 2019! That said, the bulk of our campaign activity has been completed, and I share the following progress with you:



Erica Emery and Dave Allen of Rustic Roots Farm at the Farmington Farmers Market, which now distributes Maine Harvest Bucks to SNAP beneficiaries through a partnership with United Way

#### 2018-2019 Campaign to date

TOTAL	\$642,751	
Volunteer	<u>\$211,031</u>	of the a
In-kind	\$56,408	At this p
Cash/Grants	\$375,312	

At this point we are at 88% of the annual goal of \$725,000.

All of what we accomplish is due to people working together and a dedicated and creative, staff that is committed to the organization's mission and go above and beyond every day. I have the deepest appreciation for Kendra Baker and Nichole Ernest and ask that you join me in thanking them for their hard work. It also takes a strong and visionary board to lead a successful organization, and I am proud to work with such a board—16 amazing people who give of their time and expertise to make Greater Franklin County thrive.

- Lisa Laflin, Executive Director

Melodie Rand Melody Hill Merle Hall Mia Tavlor Michael and Cathy Melville Michael and Cindy Worthley Michael Atwood Michael Baxter Michael Burnham Michael Couillard Michael D. Michaud Michael G. Ventrella Michael Hebert Michael L. Austin Michael L. Wyman Michael Markevich Michael Morgan Michael P. Oneil Michael Powell Michael Ricker Michael Wahl Jr. Michael Wells Michael Witas Michele Bailey Michele Witt Michelle Brann Michelle Ladd Michelle Laliberte Michelle Sweetser **Mike Farrington** Milad Bozorgnia, DMD, PA Milissa Cousins Minikins Misty Schoff Mitchell and Deb Nicelev Mixed Up Molly Clark Molly J. Chaplin Monica Magrath Muriel Armstrong Nahid Fekri-Dalpour Nancy Beacham Nancy Jones Nancy Simpson Nancy Taylor Naomi Doughty Narrow Gauge Cinemas Natalia Erb Natalie Matthews Natanis Point Campground Nathan A Elliott Nathan Dore Nicholas Bourassa Nicholas Derosby Nicholas Ellis Nicholas Gulliver Nicholas Ireland Nichole Ernest Nick Leadley Nature Photography Nicole and Brady Lake Nicole Edmunds Nicole Fulton-Greenlaw Nicole Trask Nikky Ray Northern Lights Hearth and Sports **Oakhurst Dairy Orville Bridges** Our Village Market P. Aishah Wolfstone Palmer A. Hebert Pam Dixon Pam Yenco Pamela Bean

Pamela Buote Pamela Chernesky Pamela Harnden Pamela L'Italien Pamela Robinson Pamela Starbird Patricia Coro Patricia E. O`Donnell Patricia Morais Patricia Richards Patti Collins Patty Schoen Paul A. Fitch Paul C. Parlin Paul H Mills, Esq Paul I Pratt Paul Mullin and Jane Haszko Paul W. Jacobs Paula Coburn Paula Hanchett Paula J. Lumb Paula Lavoie Paula Viles Pauline Pinkham Pauline Rodrigue Pearls in the Pines Peggy Rench Peggy Schmidt Penny Sadler Peter and Karen Rines Peter and Lisa Nagle Peter B. Cook Peter J. Castonguay Peter Osborne Peter Tilton Piney Acres Products/Jane Woodman Pizza Hut - Farmington Portland Glass Co Priscilla Bartlett Pro Service R. Nelson Dipompo Jr. **Rachael Austin Lacasse** Rachel Blier Rachel Desroches Randall and Amylynn Bibeau Randall Turner Randi Sencabaugh Randy C. Richards Randy Keach Auto Rebecca Bell Rebecca Curtis Rebecca Lesko Rebecca St. Laurent Reginald A. Barnes Renee Espeaignnette Renee Violette Reny's Dept Store Rhonda Pierce Rhonda Purrington Rhonda Wheeler **Richard Allen Richard and Shirley Waddell Richard Chabot Richard Duguay** Richard F. Holden **Richard Howatt** Richard J. Corey **Richard Landry Richard Lecours Richard Meader Richard Miller** Richard P Davis **Richard Savage** 

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**Richard Simoneau** Ricki Pomerleau Ricky C. Richards Rileigh Blanchet **Riverside Greenhouses** Rob and Julie Taylor Robert Cavaliere Robert Dalot Robert J. Degone **Robert Jacques** Robert L. Gastonguay Robert M. Loon, Jr. Robert Mitchell Robert P. Hornsby Robert Walmer Roberta Meisner Robin Chretien Robin George Robyn Raymond Roger and Karyl Condit Roger and Kathryn Wells Roger Bolduc Roger K. Seavey Roger T. Begin Roget Vondrell Ronald and Lucinda Gelinas Ronald G. Goodhart Ronald W. Dawes Rose Adams Rose Darling Roslyn Kerr Ross P. Lafreniere **Rustic Roots Farm** Ruth Nye Rvan Bourassa Ryan Davis Ryan Erskine . Rvan Goding Rvan Hutchinson Rvan Richards Ryan Smith Ryan Souther S. Clyde Ross Sabina Tosch Sabrina Lopizzo Sally Bean Sally Rowe Sandra Howe Sandra Richard Sandra Wood Sandy Bilodeau Sandy McAlpine Sandy River Farm Supply Sara Fernald Sara Spear Sara St. Pierre Sarah Baker Sarah Cardinale Sarah Emmons Sarah Ferguson Sarah Hayes Sarah Hubert Adkins Sarah Judd Sarah M. Sillanpaa Sarge's Sports Pub & Grub Sarita Crandall Sasha Giesman Scott Albert Scott Foster Scott L. Dority Scott Landry Scott M. Bailey Scott Pratt

Joy S. Guppy Joyce Cunningham Joyce Daggett Joyce Goding Joyce Murphy Juanita Bean-Smith Judith C. Allen Judith Frost Judith Lewald Judy Douglass Julie Harnden Julie Parker Justin Adams Justin Grant Kaleb Turner Karen A. McCourt Karen Bremner Karen Garland-Kidder Karen Heath Karen Littlefield Karina Zamudio Kariss Richards Karla Dalessandro Kasey J. Flagg Kassi Whittemore Kassidi Farrington Kat Lemieux Kate Philbrick Katelyn Pushard Katherine Hargreaves Katherine Kregling Katherine Nile Kathi Kyes Kathleen Henkel Kathleen O`Donnell Kathleen Willis Kathryn Clement Kathryn Mills Woodsum Kathryn T. Perry Kathy Beaubien Katie Boivin Katlyn Wells Katrina Pease Katrina Wilde Kay Booker Kayla Allen KayLee Abbott Keelin Trask Keirra Yates Keith Plouffe Kellie Donahue Kelly Alley Kelly King Kelly Metivier Kellv St. Pierre Kelsey Orestis Ken and Cheryl-ann Jerry Ken Rowe Kenneth Baker Kenneth Beane Jr Kerri Cagney Kerrieann Harrison Kerry Brenner Kevin and Norma Jackman Kevin Averill Kevin Chretien Kevin Cushman Kevin Howley Kevin Ladd Kevin Paine Kevin R. Reed Kevin Stinchfield Kevin Whelpley

Kevin Wright Kim Allen Kim Ann Turner Kim R. Erdman Kimberlev Elliot Kimberly Edwards Kimberly Jacques Kimberly Lloyd Kimberly Osbourne **Kingfield Pops** Kingfield Woodsman Kingfield Y+B Krista Smith Kristeen Merchant Kristen M. Grondin Kristen Viger Kristi Iverson Kristie Backus **Kristin Campbell** Kristin Scott Kyle E. Savage Kyle Hawkins Kyle M. DeMillo Larry and Sandra Lord Larry L. Smart Larry Porter Laura Baldwin Laura Quynn Laura Thomas Laura Ward Laura Zimmerman Laura-Lea Ross Laure L. Johnson Laurel Potter Laurel Shippee Laurel Walker Lauren A. Breton Lauren Farrington Laurie Soucy Laurie-Anne Targett Brown Lawrence J. Chicoine. Jr Lawrence Johnson Lawrence Lapointe Leanne Gagne Lee McDaniel Leeanna Wilbur Leigh A. Plummer Leighann Palmer Leslie F. Tainter-Pond Leslie J. Adams Lianne Lander Linda Blodgett Linda Coelho Linda H. Grant Linda Hanson Linda Law Linda Riley Linda Wyman Lindsay Coolidge Lindsav Sirois Lindsey Cochran Lindsey Jordan Lindsey Savage Linton A. Quirrion Lisa A. Bilodeau Lisa Heath Lisa Henry Lisa Thompson Liza Gallant Lois Greenleaf Longfellows Restaurant Loralee Rodgers Lori Brann

Lori Laverdiere Lori Smith Lori Taylor-Robbins Lorraine Heath Lorri J. Brown Lorri Smedberg Louis Emery Lucienne J. Sorensen Lucy Begin-Murray Lucy Simonds Lynn Browne Lvnn M. O'Connor Lynn Vashaw Lynne A. Whitten Lynne C. Hall Mackenzie M. Dudlev Madeleine Brod Maegan Laliberte Maggie Quirion Maine Huts and Trails Mainestone Jewelry Main-Land Development Consultants Marc Chaput Margaret Gould Wescott Margaret Leone Margaret Staggs Margie Austin Maria Wells Marian Hastings Marie A. Real Marilyn Grant Marjorie Taylor Mark Collins Mark Ellis Mark Holmes Mark Keene Mark S. Brennick Marlene Gile Martha Thompson Martin and Sheryl Farnum Martin R. Langelier Martin W. Bates Martina M. Arnold Mary and Steve Richard Mary Anne Goodwin Mary Ellen Simon Mary Frank Mary Rankin Mary Veilleux Maryanne Gawlinski MaryEllen S. Edgerly Matt Rungi Matthew Bailey Matthew Levensalor Matthew M. Allen Matthew W. Clark Maureen Perkins Mavis Dubord Megan Goodine Megan Grard Megan Roberts Meghan Blodgett Meghan Carroll Meghan Porter Melinda Lane Melinda Stewart Melissa A. Spencer Melissa and Douglas Spencer Melissa Bardslev Melissa Caminiti Melissa Speich Melissa Williams

Lori L. Ireland

## United Way of the Tri-Valley Area STAFF

Lisa Park Laflin Executive Director

Kendra Baker Nichole Ernest Finance and Operations Coordinator Community Resource Coordinator

The following also served in 2018: Abigail Howell, *AmeriCorps Member* Danielle Blair, *AmeriCorps Member* Casey Wrigley, *Loaned Executive* Dan Abbatello, *Intern and Loaned Executive* Jeff Lamar, *Intern* Eli Simmons, *Intern* Nicole Foote, *Practicum Student* 

#### 2018-19 BOARD OF DIRECTORS

**Executive Committee** Staff Liaison *Lisa Laflin* 

Peter Smith, President Organizational and Management Consulting

Christopher Hollingsworth, Vice President *RSU 73* 

Shaun Riggs, Treasurer The Dugout Bar and Grill

Ashley Montgomery, Secretary UMF

Bob Bailie Photojournalist

Beth Beaudoin Franklin Savings Bank

Brenda Clark Verso Corporation Androscoggin Mill

Cindy Cronkhite\* Franklin Community Health Network

Becky Davis – Allen Bangor Savings Bank

Erica Emery Rustic Roots Farm/RSU 9 Matthew Fournier RSU 9

**Dyan Macomber** Bangor Savings Bank

RaeAnn Pike Franklin Savings Bank

Jennifer Stone RSU 73

Susan Terhune State Farm Agency

**Rev. Dee E. Webber, STM** Pastoral Counselor

Courtney Wicker Hope Association \*Served partial term in 2018.

#### 2018-19 COMMITTEES

#### Community Investment Team

Staff Liaison *Lisa Laflin* 

RaeAnn Pike, Chair Franklin Savings Bank

Wendy Bourassa Verso Corporation Androscoggin Mill

Fred Brittain UMF

Patty Byers Community Member, Farmington Becky Davis-Allen Bangor Savings Bank

Doug DiPasquale Verso Androscoggin Mill

Erica Emery RSU 9 and Rustic Roots Farm

David Hathaway Barclays

Jennifer Hebert Community Member, Starks

Christopher Hollingsworth RSU 73

Larry Karno Coldwell Banker/Sandy River Realty

**Aaron Knapp** Western Mountain Financial Services

**Dr. Nancy Knapp** HealthReach Community Health Centers

Gayle Long Community Member-Retired, Livermore Falls

Don Miller Community Member-Retired, Rangeley

Ashley Montgomery UMF

Kristine Partridge Barclays

Robyn Raymond Spruce Mtn. Adult Education

Shaun Riggs The Dugout Bar and Grill

Jennifer Stone RSU 73

Susan Terhune State Farm Insurance

Dee Webber, STM Pastoral Counselor

**Courtney Wicker** Hope Association

**Terri Winslow** *Eagle Elevator* 

#### Special Events Committee

Staff Liaisons Lisa Laflin, Kendra Baker, Nichole Ernest

**Beth Beaudoin, Chair** *Franklin Savings Bank* 

**Courtney Austin** Franklin Savings Bank

Becky Davis-Allen Bangor Savings Bank

Bethany Frazier Bangor Savings Bank

Maggie Leone United Insurance

Morgan Leso RSU 9

Nate Lesperance The Wood Mill of Maine

**Dyan Macomber** Bangor Savings Bank

Angela Pinkham Main-Land Development Consultants

Kelsea Pinkham Franklin Savings Bank

Casey Wrigley Hannaford



#### Communications and Marketing Committee

Staff Liaison Nichole Ernest

Susan Terhune, Chair State Farm

Bob Bailie Photojournalist

Patty Byers Community Member, Farmington

Sarah Hayes Otis Federal Credit Union

Courtney Wicker Hope Association

#### Finance Committee

Staff Liaison *Kendra Baker* 

Shaun Riggs, Chair The Dugout Bar and Grill

**Beth Beaudoin** Franklin Savings Bank

Becky Davis-Allen Bangor Savings Bank

Christopher Hollingsworth RSU 73



#### Nominations and Governance Committee

Staff Liaison *Lisa Laflin* 

Brenda Clark, Chair Verso Corporation Androscoggin Mill

Rev. Dee Webber, STM Community Member, Strong

Ashley Montgomery
UMF

#### Ethics Committee

Jennifer Stone RSU 73

Erica Lord Erik Doherty Erika Neal Erin McCarthy Erin Sevev Erin Smith Erin Wilcox Esther McLain Ethan Child Everett E. Bartlett, Jr. Everett Moore Everyday Music Co. Expenet Technologies, LLC. Fabricio Oliveira Family Dollar Farmington House of Pizza Farmington Underground Fields Edge Farm, LLC **First Congregational Church** Flint and Christina Christie Francis Arsenault Jr Francis E. Karlson Francis M. Howard Frank Kendall Franklin County Adult Ed Franklin County Democrats, Maine Freva Saloio Frost Antiques Frost Real Estate Garrett E. Adams Garv and Nancy Perlson Gary Blodgett Gary Wells Genoria Bergeron George A. White Jr. George E. Clement George J. Bissonnette George Taylor Georgia Campbell Georgo Chimenti Gerald and Jennifer Fletcher Gerard Bourassa Gilbert and Betsy Riley Gina Duffy Ginny Park Glenn Kapiloff Good Times Unlimited Gooley's Christmas Tree Farm Gordon Excavating Greg Allen Greg and Patricia Veayo Gregory and Patricia Veavo Gretchen Dallaire Gretchen Krout Guy J. Linkel Haggan Auto Detailing Haily Turner Hammond Lumber Hannah Mountain Happy Tunes Harold Essman Harvey J. Lafreniere Hattie Deraps Heather Dubord Heather Erskine Heather Fellman Heather Gill Heather L. Piawlock Heather Smith Heidi Decker Heidi Deery Heidi Greenleaf Heidi Hilton

#### Heidi Lee Helen Gray Helena Maguire Hollee Fraser Hollis Stinson Holly Dubord Holly Harrington Holly Zielinski Homer Kimball Homestead Kitchen, Bar and Bakery Howell Russell Ian Burrill Ian Simard IEC Inc Iris Morgan Isaiah Antone Jack's Trading Post Jacob Turner Jacqueline Farrell Jada Childs Jaime Brooks Jaime Roberts Jake Bogar James A. Rouillard James Brougham James Doven James lams James Jacques James Lancaster James Luciano James Millet James Morrell James Roy James Stearns James Trundy James White James York Jamie and Joel Turcotte Jamie Walp Jan Brinkman Jane Woodman Janet Washburn Janet Welch Janice Daku Janice Wilkins Janine White Janis L. Walker Jared Burnham Jason A. Lucarelli Jason and Jen Macomber Jason Citrano Jason Daigle Jason Holman Jason Libby Jason Swett Jazmyne Marks Jean Hoar Jeanine Christensen Jed Nickerson Jeffrey Beisaw Jeffrey Bisson Jeffrey Gilbert Jeffrey Kelly Jeffrey Kidder Jeffrey Pike Jeffrey Pottle Jeffrey R. Dumont Jeffrey Richards Jeffrey Stevens Jeffrey Watt Jenna Eaton Jenna Rocque Jennica Harris

Jennifer Baker Jennifer Beaulieu Jennifer Johnson Jennifer L. Merrill Jennifer McCormack Jennifer McKendry Jennifer McPherson Jennifer Morrell lennifer Pooler Jennifer Stone Jennifer Talbot Jerome Boivin Jerreanne K. Bubier Jesse Orach Jessica Alden Jessica Farrington Jessica Gray Jessica Isler Jessica K. Jewett Jessica M. Bessey Jessica Martin Jessica Naples Jessica Nichols Jessica Oriente Jessica Roberts Jessica Shaw Jessica Stanley Jessica Williams Jill D. Gray Jill F. Perry Jill Gingras Jill Lake Jilliane Johnson Jim and Susan Wahlstrom Joan Dawson Joan Gilbert JoAnn Meyer Joanna B. Backman Joanna Champagne Joanna Wilhelm Joanne and Walter Gooley JoAnne Doyle Joe and Kathy Gregory Joe Hall Joe Terranova Joel and JamieTurcotte Joel Chandler Joel Pomeroy John and Mary Kathryn Sytsma John C. Darling John Eastler John W. Cox John Walp John Wilde Joline Crawford Joly and Associates Jon lams Jonathan and Nicole Abell Joni James Jordan Gaboury Jordan Lumber Co Joseph and Doris Tutlis Joseph E. King Joseph M. Couture Joseph MacConnell Joseph Tinkham Josephine Robertson Joshua D. Hall Joshua Dunn Joshua Jordan Joshua Kaminsky Josie Metivier Joy Pierce

Calzolaio Pasta Company Cameron Goodhart Candace Hagerstrom Carissa Flagg Carla Fitch Carlos Monsalve Rubiano Carol Averill Carol Gill Carol Sweetser Carole Kane Carole O'Brien Carolyn G. Hastings Carolvn M. Parr Carrabassett Coffee Company Carrie Hatch Carrie Martin Carvn Brunelle Casey Smith Cassidi Boivin Catherine Landry Catherine M. White Catherine Melville **Catherine Siggens** Cathi Burke Cathrvn Wimett Cathy Dunham **Celeste Farrington** Chad Thompson Chad Whithey Chandler Brooks **Charlene Corbett** Charles Edward Haskell Jr. Charles Metzger Chelsi Emery Cheryl Moody Cheryl Rand Cheryl Smith Chester A. Coolidge Chris K. Bucher Chris Knowlan **Christian Peel** Christina Hambrick Christine Libby Christine P. Warren Christine St. Laurent Christopher A. Luce Christopher Bailey Christopher Everett **Christopher Knowles** Christopher R. Estes Christopher White Cindy Lee Claude M. Doyon Clayton Pelletier Clayton Perry Clearwater Glass **Clinton Dorey Cody Jacques** Colleen Drake Colon Durrell Color Images Studio **Comfort Inn and Suites Concord Coachlines** Connor Kane Corey Dowe Corey Flagg **Courtney Austin** Courtney Chase Courtney Clark **Courtney Nightingale** Courtney Wicker Craig Brinkman Craig DeRosby

Craig Pomerleau Crystal Ellis Crystal Haley Crystal L. Hatch Crystal Matuszak Cynthia Curtis Cvnthis Gauvin D'Ellies Bakery & Deli Dale and Rina Bardo Dale F. Hamlin Dale H. Hamlin Dalene Sinskie Dan Ryder Dana C. Bragg Daniel C. Hutchins Daniel P. Bibeau Danielle Ellis Danielle Guerrette Danielle London Danielle Pinkham Danielle Plancon Danielle Smith Danita Gilbert Darcy Swett Darcy White Darice Dubreuil Dark Star Fabrics Darlene Dipompo Darlene Dvke Darlene Frost Darlene Hogan Darrell Dunne Darren Brown Darren L. Lovewell Darren Maxsimic Darren T. Cote Darryl P. Couture David A. Bracklev David Allen David and Karen Bivans David Cook David Mitchell David Morin David Nordstrom David P. Nelson David Poulin David S. Woolev Davis and Susy Sanders Dawn McCormick Dawna Frasca-Pond Dean Couture Deann M. Trafton Deanna Dolloff Deanna Gaboury Deb Chase Deborah A. Brinkman Deborah A. Burke Deborah Hamilton Deborah McGrane Deborah Seeley Deborah Staier Debra F. Breton Debra J. Fitch Debra Jewett Debra Rosenberg Dee Robinson Deedra York Deidre C. LaPlante Delores Christiansen Dena M. Duguay Denice Parente Denise Cilley Dennis York

Devaney, Doak and Garrett Devyn Flewelling Diana Bedard Diana Ladd Diana Pelletier Diana Starbird Diane Bates **Diane Daggett** Diane Jackson Diane M. Richard Diane Perry **Diane Schubarth** Diane Sonos **Diane Staples** Dianna L. White Donica J. Bailey Donna Barber Donna Bickford Donna Bonham Donna Bryant Donna Eaton Donna Fuller Donna Ladd Donna Perry Donna Williams Donna Yellen Doreen Madore Doreen Winn Doris Mitchell Doug J. Gilbert **Douglas Saunders** Douin's Market Dr. David Rice Dr. and Mrs. Joshua D. Sparling Dr. Iris Silverstein Dr. Leslie Harding Dr. Michael Cormier Dr. Robert Lively Dr. Roderick Prior and Holly Price Duane D. Trask Duane Lake **Dunkin Donuts** Dustin Elliott Dustin McLaughlin Dwayne H. Bilodeau Dyan Macomber Dylan Chadbourne Dvlan Hebert Dvlan Lord Dylan Smith E L Vining and Son, Inc. Earl Ireland Earl Young Edward A. Luker Edward and Janice David Edward Bronish Edward Faeth, Jr. Edward Mardosa **Eileen Castonguay** Eileen Kreutz Eileen Parker Elise M. Despres Elizabeth Gadilauskas Ellen Crocker Ellen Curtiss Ellen Eldridge Ellen Thorne **Emily Chaney** Emma Ceder Eric Archibald Eric Coffman Erica Emery

Desmond Dunham

## **TREASURER'S REPORT**

#### Looking Back:

Our budget for FY 2018 called for a deficit of \$22,800 – fairly large by our standards. It included a \$10,000 increase over 2017 in Community Partner Investments, predicted lower revenue from Workplace Campaigns and Corporate Contributions, and hoped for the Special Events Income line to continue to increase. Our budgeting was correct as to those points. In fact, total Contributions (in our budget, this includes Workplace Campaigns, Corporate Contributions, Individual Contributions, Undesignated Grants, and Hope Fund Contributions) missed budget by over \$9,000.

Special Events Income was budgeted for \$45,250. The actual performance of that line: \$64,626.86! Thank you to our members and entire community for taking part in our expanding line-up of events. The changing economy has forced our agency to look elsewhere for revenue and the community (and staff) is stepping up!

I mentioned above the budgeted deficit for 2018. Through an eye to efficiency in the office, increased Special Events revenue, a strong Verso campaign, impressive Individual Contributions, an emerging eye to ROI analysis, and many other factors, at year's end our Revenue Above Expenses was (\$1,001.62), or \$21,878.38 better than budget.

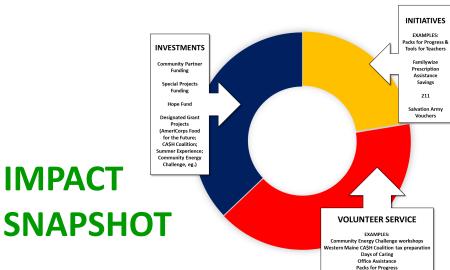
#### Looking ahead:

Although our Workplace Campaign line missed budget in 2018, we have increased our forecast for 2019 due to improvements in the Verso and FCHN campaigns, among others. Special Events growth has been rapid, and we are learning from experience to streamline and maximize those revenues. Our Corporate Champion Circle, new in 2018, has proven a great tool both for our income side, and for our corporate partners, and we expect further growth in that area.

Our budget for 2019 calls for nearly \$20,000 in increased revenue over last year's performance – a modest increase of 5%. It increases our Community Partner Investments from \$95,000 to \$110,000. And it is a Net Zero budget.

Things are trending well for UWTVA's finances. As we all know, prices get higher all the time and it takes more and more work to make a buck every year. A passionate Board of Directors and an amazing staff continues to stretch UWTVA's capacity to keep up with the times. We are proud to be able to increase Community Partner Investments in 2019. After all, that's what we're here for. Given our organizational strength and solid cash position, we expect to play an increasingly positive role in our community for many years to come.

- Shaun Riggs, UWTVA Treasurer



- \$7,522 were awarded to 70 youth through the Hope Fund in 2018.
- 2,698 pairs of underwear and socks were collected through the Western Maine Underwearness Project and distributed through United Way in 2018.
   \$369,248 in federal refunds were brought back to Greater Franklin County in 2018 through the Wester Maine CASH Coalition free tax pre
- \$193,279 in Community Investments were made to Community Partners, Special Projects Recipients and through grant-funded programs and designations.
- \$49,380.95 in prescription drug costs were saved through FamilyWize in 2018.
- 3,500 hours were served by AmeriCorps members working on a program called Food for the Future.
- 587 backpacks were stuffed with school supplies and distributed throughout Greater Franklin County; and 17 Teacher Totes filled with supplies were distributed to all schools in the UWTVA service area in 2018.

 \$369,248 in federal refunds were brought back to Greater Franklin County in 2018 through the Western Maine CA\$H Coalition free tax prep program; and participants saved \$62,200 in tax prep fees which they can use to pay down debt or save for an emergency.

Board & Committee Service

- More than 1,000 requests for direct assistance were fielded by 211 and United Way staff. Top requests:
  - Ottility Assistance
  - Emergency Fuel
  - Mental Health Services
  - Output Housing/Shelter
  - ◊ Food Assistance and
  - Oclothing
- 739 unique volunteers contributed 11,741 hours in 2018.

The most recent IRS Form 990 is posted on uwtva.org, and audited financials are available upon request. Board meetings are open to the public at which monthly financials are shared. Contact Kendra Baker, Finance and Operations Coordinator, at finance@uwtva.org or 778-5048. Taffeney B. Davis TD Charitable Foundation The Woodmill of Maine Timothy A. Bryant United Insurance Group-Shiretown Agency Verso Androscoggin Mill Wally and Annette Backus William and Anne Geller William Gats Woody and Bobbie Hanstein

#### Amethyst Level \$350 - \$499

Alfred Dufour Allicea Merrill Beth Townsend Bill and Charlene Colwell Bobbie-Jo Wheeler Brian Benson Bryce Weeks Charles R. Kraske Christine Tropeano Cindy Wright Daniel Anctil Daniel Carter Dr. Robert and Barbara O'Reilly Eric J. Chiasson Erika Schumaker Farmington Ford Gordon M. Davenport, Jr Hannaford - Farmington James Bailey Jeffrey A. Casey Jessica Brennan Jill Webster Joel C. Cunningham Jonathan and Victoria Cohen Joseph H. Dupuis, Jr. Kathleen and Joel Pike Kelly Harris Kenneth G. Ellingwood Kirsten Swan Kristin McPherson Dr. Kristine Sanden Louise Ambrose Margaret E. Burnham Charitable Trust Maria Ross Mary Walker Michael R. Senecal Paul Suminski Rae Ellen Rov Randy Winslow Rebecca A. Redman Reid and Patty Byers Ricky and Kelly Norton Ricky C. Robinson **Robert Frost** Ryan J. Cloutier Samuel Howes Scott and Maddie Kellev Sodexo Sugarloaf Terry and Jeanne Norton The Shaffer Family W. A. Mitchell William L. St. John A Partner in Technology A Serendipity Moment Topaz Level

\$1 - \$349

Aaron Hart

Aaron Johnson Aaron Lint Abigail Moreau Abigail Wood Academy Hill School 4th Grade Class Adam C. Dixon Adam F. Waleik Adam Sage Adrenaline Electric AJL Designs Alan G. Beisaw Alana Cole Alexander E. Dellarma Alexandra Rackliffe Alexis Bennett Alicia Hicks Allison Harris Allison Warman Alpine Design Alvin Snow Amanda A. Blaisdell Amanda Baker Amanda Berry Amanda Davis Amanda Hilton Amanda Moody Amber Stubbs Amy Arms Amy Bradford Amy Palmer Andrea Howe Andrea Richards Andrea S. Beland Andrea Wing Andrew C. Flint Andrew Haves Andrew J. Meyer Andrew P. Hupper Andrew Rothert Andrew Roy Andrew Simoneau Androscoggin Savings Bank Main Office Andv McClement Angela Alexander Angela Cushman Angela Edmunds Angela Godbout Angela Welch Anisa Welch Ann Marie Richards Ann Pike Ann Schwab Anna Frechette Anna Given Anna Lyon Anne Baker Anne LeBlanc Annette Tripp Anthony D. Lefebvre Anthony Duvall April McLean April Paradis Arkay Pizza Arts Farmington Ashley D. Langlin-Hebert Ashley McCarthy Ashley Roy Ashley Smith Ashley Turcotte Aubuchon Hardware of Farmington Audrey Daoust Audrey Jones Audrey Wade

#### United Way 2018 Annual Report 11

Ava Oliver

Avery D. Noll

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## THANK YOU

#### **GENEROUS DONORS WHO CONTRIBUTED TO THE 2018-19 CAMPAIGN**

This list reflects cash and in-kind contributions as of March 20, 2019. Campaigns run from May 1 to April 30 annually.

#### Tocqueville Society \$10,00 and up

Hannaford Corporation The Brooks Family Foundation: Jeb Brooks and Cherie Wendelken Sugarloaf Region Charitable Trust The Better Tomorrow Fund

#### Emerald Level \$5.000 - \$9.999

#### Barclays Brian Strothmann and Nancy Kessler Franklin Savings Bank Fritz and Susan Onion-Component Fund of the Maine Community Foundation LL. Bean New Ventures Maine The Dugout Bar & Grill UMF / GEAR UP Verso Corporation VITA - CASH Maine

#### **Diamond Level**

#### \$2,000 - \$4,999

Bangor Savings Bank Barclays Employees Becky Davis-Allen Christian and Michele Rapp, Jr. County Seat Realty Dr. Burton Knapp, Jr. and Dr. Nancy Knapp Hannaford Charitable Trust Jarden Plastic Solutions Kelly and Nancy Kading Main Network of Community Food Councils ReEnergy Holdings, LLC Simon Family Fund State Farm Insurance

#### Ruby Level \$1,000 - \$1,999

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#### Sapphire Level \$750 - \$999

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## \$500-\$749

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## THE GARY A. LAGRANGE COMMUNITY IMPACT AWARD

Each year United Way seeks nominations from the community to recognize an individual, organization, business, or couple that has gone above and beyond to positively impact Greater Franklin County through volunteer efforts. Nominations are carefully reviewed by the United Way Board and then scored. This year, we are pleased to honor the remarkable Shannon Smith from Wilton.

#### The 2019 HONOREE

#### **Shannon Smith**

Shannon is a ball of fire, always finding ways to help with the community. This includes the FMH Auxiliary, Buttons for Babes, Franklin County Chamber of Commerce and the Emblem Club. She is perhaps best known for spearheading the Wilton Blueberry Festival which has grown to be a premiere event in Western Maine drawing thousands each August. She consistently shows great leadership but excels at getting others involved. Western Maine would be a very different place without Shannon Smith.

#### NOMINEES

To be nominated for this award is a great honor. We would like to recognize those whose names were submitted for consideration and thank them for all they do. Congratulations.

**Robyn Raymond:** Robyn is actively involved in the community. She helped start SWARM (Strong Women Advocating for Rural Maine), she joined Rotary and Literacy Volunteers, and can be found driving students to classes and bringing them to food closets and even helps them move to homeless shelters if needed.

**John Blancato:** John has a strong desire to prevent hunger. In addition to the community garden, in the Spring of 2018 he dedicated time to gardening for clients in the community.

**Alpha Phi Omega**: This co-ed fraternity has dedicated 2,936 volunteer hours in the past year with a focus on our children.

**Glenn Kapiloff:** Glenn has been a part of the community for 33 years, helping inspire students at Foster Tech where he was director, and later inspiring adults find employment and training opportunities through Franklin County Adult Education where he was director. Glenn is very involved in Rotary and served as Farmington Rotary's president.

**Ken Charles**: Ken has been a part of the community for 16 years but goes beyond his job by working and caring for the children in the community. He assists children who have had traumatic experiences through his volunteer service with the Children's Advocacy Center.

**Janet Kennedy:** Janet has helped others in need financially, and emotionally. She offers help through her business without any pay. Janet most recently is visiting an elderly woman weekly to give her company.

**Angela McLeod**: Angela is very dedicated as a full-time worker and mother and has put thousands of hours into making sure the community was able to have the Western Maine Play Museum in our region.

**David Saphier:** David provides medical care to approximately 25% of Franklin County veterans and shows dedication to his work. He recently helped make a Christmas very special for a family of 5 who lost everything days before Christmas.



Corporate Champion Circle (CCC) members have entered into an annual partnership with UWTVA. Their significant gifts help United Way make community investments and in return, these businesses increase their visibility through the marketing and promotion of the Corporate Champion Circle.

Platinum \$5,000



Corporate Champion Circle members go above and beyond their financial membership commitment. They show their support of United Way in many additional ways:

FEDERAL CREDIT UNION

The Dugout Bar and Grill – Owner Shaun Riggs serves on the board of UWTVA and is the Treasurer of the organization. He also can be seen at many events, advocates for the organization, and participates in initiatives.

Franklin Savings Bank – Employees increased their workplace campaign this year, two representatives from FSB serve on the UWTVA board, and there is employee initiative and committee and initiative involvement. The bank also participates in and helps promote events.

**County Seat Realty** – Co-owners Jodi and Chris Hollingsworth are advocates for UWTVA and actively participate in UWTVA events and initiatives. Chris serves on UWTVA's board of directors and has a competitive spirit when it comes to the United Way Change Challenge!

SENIOR LIVING

State Farm Susan Terhune Agency – Susan Terhune serves on UWTVA's board of directors and lends her significant marketing expertise to the organization. She runs an employee workplace campaign and is a tireless advocate for UWTVA.

**ReEnergy** – Staff at ReEnergy were huge supporters of United Way's "Dare to Care" promotion and actively volunteer for Packs for Progress.

**Woodlands** – Woodlands staff attend and support events and run a workplace campaign. Full Bloom Hydroponics and Gardening Center and First Amendment Soil Company – Zac Dulac and Lori Cushman sponsor Customer Appreciation Days with funds going to United Way, promote United Way on social media, attend events and volunteer on special projects.

Gardening Center

OTIS Federal Credit Union – Employees at OTIS doubled their workplace campaign, hosted The Pantry Project, are involved with committees and are tireless promoters of UWTVA.

Bangor Savings Bank – Employees of Bangor Savings are actively involved on the United Way Board and committees; provide financial support to *Leadership and Growth Through Service: Summer Experience*; engage in outreach and promotion; and increased their workplace campaign this year.

## Sprunging into Action 2018-19 SPECIAL RECOGNITION

The following individuals and organizations are being recognized for their outstanding accomplishments this year.

#### Master Gardener Award

Honors businesses and organizations that have significantly gone above and beyond in their support of United Way in the past year.

Barclays (Change Challenge participation; Packs for Progress backpack collection; Group volunteering; Pantry Project host; Support of UWTVA Community Partners)

Hannaford (Loaned Executive support; Special Events; Strong workplace campaigns; Cook Book proceeds; Corporate contribution)

Franklin Community Health Network (Increased workplace campaign; Participation percentage increase; Employee engagement (underwear drive, school supplies drive, Flannel Fridays, Change Challenge)

LEAP (United Way advocacy; Largest team on Color Me United 5K; Increased workplace campaign; Social media sharing)

Robin's Flower Pot (Garden Party Host)

**United Insurance** (Event participation and sponsorship; workplace campaign; promotion and outreach; Committee participation)

Verso (Innovative special events to support the campaign; Board and committee involvement; Increased workplace campaign; United Way advocacy)

#### **Blossom Award**

Recognizes individuals, businesses and organizations that are newly supporting United Way and whose enthusiasm for the work United Way does is growing. Their involvement with United Way is yielding great results!

#### APO (Alpha Phi Omega)

(Community and UMF volunteerism; Participating in Change Challenge and Community Energy Challenge)

Arleen Masselli (Event participation; Committee involvement; Volunteering; In-Kind Contributions; Advocacy)

Leah Brackett (Event involvement; Outreach and Promotion; Advocacy)

Maggie Leone (Committee involvement; Advocacy; Event participation)

Mary Ellen Simon (Campaign support, Creative After School Arts program; Advocacy)

The Children's Center (New Community Partner; Creative workplace campaign)

The Wood Mill of Maine (Committee and event involvement)

#### Green Thumb Award

Recognizes outstanding members of the media that have allowed United Way to cultivate new audiences. Through their coverage, United Way's visibility is blossoming.

Ben Hanstein, Daily Bulldog

Anne Sheehan, Sun Media Group

#### Mother Nature Award

Honors those who have significantly collaborated with United Way and whose partnership is key to United Wav's success.

University of Maine Farmington (Collaboration on Hope Fund and Dodgeball; Western Maine CA\$H Coalition; Auction set up; Volunteerism; Partnership for Civic Advancement)

Literacy Volunteers (Event involvement; Advocacy)

#### Farmington Farmers Market

(Maine Harvest Bucks collaboration)

**Teacher's Lounge Mafia** (Stale Milk and Sour Cookies; Advocacy; Outreach and promotion)

#### SWARM (Strong Women

Advocating for Rural Maine) (United Way Great Charity Auction; Advocacy; Outreach and promotion)

#### Western Maine Transportation

Services (Caravan of Caring and Summer Experience Transportation; Event involvement; Advocacy)

#### Flower Power Award

Credits those who are standout cheerleaders for United Way.

**Casey Wrigley** (Advocacy; Committee involvement; Outreach and promotion; Event participation)

**Dan Abbatello** (Event participation; Outreach and promotion)

#### Dan and Amy Palmer

(Volunteerism; Event participation; Initiative support; Advocacy; Outreach and promotion)

**Doug DiPasquale** (Advocacy; Outreach and promotion; Committee involvement)

Jennifer Chretien (Advocacy; Volunteerism; Event participation; Outreach and promotion)

Kathy Gregory (Outreach and promotion; Advocacy; Summer Raffle coordination)

Patty Byers (Committee involvement; Special initiatives; Advocacy)

**Peter Addicott** (Volunteerism; Packs for Progress support; Loaned Executive support; Advocacy)

Susie Millett (Volunteerism; Workplace campaign involvement)